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Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

FEBRUARY 1989

After a strong increase in January, February shipments fell slightly, off 547 homes or -3.6 percent from a year ago. Year-to-date shipments are still ahead of last year by 1,882 homes, up 6.4 percent.

Regional performance through February is very positive, with only the mountain region, led by Arizona and New Mexico, showing negative numbers. That contrasts with February year-to-date shipments last year where all but the pacific region had declines. Performance in the top ten shipment states is more positive this year as well, with only three states showing declines, compared to nine out of ten declines last year.

Ohio replaces New York from last month as the tenth largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through February

REGION	1989			1988		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	2,594	8.7	+ 10.4	2,350	8.4	
East North Central	3,812	12.8	+ 27.9	2,981	10.7	
West North Central	1,168	3.9	+ 14.3	1,022	3.7	
South Atlantic	11,705	39.4	+ 6.1	11,033	39.6	
South Central	4,895	16.5	+ 0.4	4,875	17.5	
Mountain	1,471	4.9	- 9.8	1,630	5.9	
Pacific	2,987	10.0	+ 21.9	2,451	8.8	

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through February

	STATES	1989			1988		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	4,321	15.1	+ 11.7	3,870	14.7	1
2.	North Carolina	2,543	8.9	+ 9.2	2,329	8.8	2
3.	Georgia	1,895	6.6	- 8.7	2,076	7.9	3
4.	California	1,644	5.7	+ 9.7	1,499	5.7	4
5.	Alabama	1,543	5.4	+ 19.2	1,294	4.9	6
6.	Michigan	1,454	5.1	+ 38.5	1,050	4.0	8
7.	South Carolina	1,359	4.7	- 8.4	1,483	5.6	5
8.	Tennessee	1,093	3.8	- 1.3	1,107	4.2	7
9.	Pennsylvania	1,022	3.6	+ 22.7	833	3.2	10
10.	Ohio	941	3.3	+ 22.8	766	2.9	12

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,312	18.1%	January	12,961	15,312	18.1%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,949	6.4%
March	18,813			Jan-Mar	46,969		
April	18,761			Jan-Apr	65,730		
May	19,990			Jan-May	85,720		
June	21,690			Jan-June	107,410		
July	16,673			Jan-July	124,083		
August	21,894			Jan-Aug	145,977		
September	20,614			Jan-Sep	166,591		
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011			Jan-Mar	46,867		
April	18,931			Jan-Apr	65,798		
May	20,171			Jan-May	85,969		
June	21,652			Jan-June	107,621		
July	16,708			Jan-July	124,329		
August	21,879			Jan-Aug	146,208		
September	20,603			Jan-Sep	166,811		
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%		March	790	
April	3.3%		April	620	
May	2.2%		May	439	
June	2.2%		June	477	
July	2.7%		July	442	
August	2.1%		August	457	
September	2.3%		September	468	
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production
February **Year-To-Date**

	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	50	27	- 46.0%	93	60	- 35.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	993	1,073	8.1%	1,833	2,168	18.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,043	1,100	5.5%	1,926	2,228	15.7%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,759	1,851	5.2%	3,128	3,620	15.7%
Michigan *	*	*	---	*	*	---
Ohio	209	258	23.4%	321	437	36.1%
Wisconsin	130	158	21.5%	237	273	15.2%
Total	2,098	2,267	8.1%	3,686	4,330	17.5%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	126	128	1.6%	228	252	10.5%
Minnesota	127	147	15.7%	175	214	22.3%
Missouri	38	42	10.5%	63	71	12.7%
Nebraska	157	152	- 3.2%	299	318	6.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	448	469	4.7%	765	855	11.8%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,488	1,728	16.1%	2,991	3,581	19.7%
Georgia	2,442	2,078	- 14.9%	4,791	4,341	- 9.4%
Maryland *	*	*	---	*	*	---
North Carolina	1,666	1,351	- 18.9%	2,981	2,895	- 2.9%
South Carolina *	*	*	---	*	*	---
Virginia	256	230	- 10.2%	480	508	5.8%
West Virginia *	*	*	---	*	*	---
Total	5,852	5,387	- 7.9%	11,243	11,325	0.7%
South Central						
Alabama	1,380	1,369	- 0.8%	2,366	2,743	15.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	361	355	- 1.7%	661	722	9.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,025	1,001	- 2.3%	1,908	2,161	13.3%
Texas	628	283	- 54.9%	1,093	579	- 47.0%
Total	3,394	3,008	- 11.4%	6,028	6,205	2.9%

Mobile/Manufactured Home Production
February **Year-To-Date**
1988 1989 % Change 1988 1989 % Change

Mountain

Arizona	359	291	- 18.9%	692	551	- 20.4%
Colorado	35	0	-100.0%	65	21	- 67.7%
Idaho	156	195	25.0%	259	440	69.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---

Total	550	486	- 11.6%	1,016	1,012	- 0.4%
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Pacific

Alaska *	*	*	---	*	*	---
California	912	947	3.8%	1,763	1,886	7.0%
Hawaii *	*	*	---	*	*	---
Oregon	421	507	20.4%	815	1,128	38.4%
Washington	68	81	19.1%	139	208	49.6%

Total	1,401	1,535	9.6%	2,717	3,222	18.6%
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DC & U.S. Terr. *	*	*	---	*	*	---
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Gov't & Export	0	0	0.0%	0	0	0.0%
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Beginning Inv.	0	0	0.0%	0	0	0.0%
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Other (Canada)	0	0	0.0%	0	0	0.0%
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States With *	409	385	- 5.9%	775	772	- 0.4%
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Total Production	15,195	14,637	- 3.7%	28,156	29,949	6.4%
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*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments
February **Year-To-Date**
1988 1989 % Change 1988 1989 % Change

Northeast

Connecticut	7	12	71.4%	24	21	- 12.5%
Maine	146	117	- 19.9%	298	235	- 21.1%
Massachusetts	42	32	- 23.8%	87	59	- 32.2%
New Hampshire	40	43	7.5%	85	108	27.1%
New Jersey	43	51	18.6%	88	145	64.8%
New York	468	471	0.6%	839	930	10.8%
Pennsylvania	423	524	23.9%	833	1,022	22.7%
Rhode Island	6	2	- 66.7%	19	5	- 73.7%
Vermont	37	40	8.1%	77	69	- 10.4%

Total	1,212	1,292	6.6%	2,350	2,594	10.4%
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East North Central

Illinois	170	186	9.4%	313	341	8.9%
Indiana	366	408	11.5%	643	834	29.7%
Michigan	574	704	22.6%	1,050	1,454	38.5%
Ohio	450	494	9.8%	766	941	22.8%
Wisconsin	132	152	15.2%	209	242	15.8%

Total	1,692	1,944	14.9%	2,981	3,812	27.9%
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West North Central

Iowa	50	69	38.0%	99	124	25.3%
Kansas	100	84	- 16.0%	186	188	- 1.1%
Minnesota	84	115	36.9%	120	162	35.0%
Missouri	296	289	- 2.4%	479	516	7.7%
Nebraska	29	41	41.4%	54	84	55.6%
North Dakota	13	6	- 53.8%	17	9	- 47.1%
South Dakota	40	52	30.0%	67	85	26.9%

Total	612	656	7.2%	1,022	1,168	14.3%
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South Atlantic

Delaware	130	161	23.8%	262	282	7.6%
Florida	1,895	2,110	11.3%	3,870	4,321	11.7%
Georgia	1,101	831	- 24.5%	2,076	1,895	- 8.7%
Maryland	123	73	- 40.7%	210	217	3.3%
North Carolina	1,301	1,179	- 9.4%	2,329	2,543	9.2%
South Carolina	804	669	- 16.8%	1,483	1,359	- 8.4%
Virginia	305	343	12.5%	531	724	36.3%
West Virginia	162	183	13.0%	272	364	33.8%

Total	5,821	5,549	- 4.7%	11,033	11,705	6.1%
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South Central

Alabama	700	728	4.0%	1,294	1,543	19.2%
Arkansas	265	147	- 44.5%	421	378	- 10.2%
Kentucky	362	369	1.9%	635	767	20.8%
Louisiana	132	75	- 43.2%	246	141	- 42.7%
Mississippi	233	223	- 4.3%	419	452	7.9%
Oklahoma	54	23	- 57.4%	78	57	- 26.9%
Tennessee	582	519	- 10.8%	1,107	1,093	- 1.3%
Texas	386	227	- 41.2%	675	464	- 31.3%

Total	2,714	2,311	- 14.8%	4,875	4,895	0.4%
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Mobile/Manufactured Home Shipments						
	February			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	421	319	- 24.2%	790	614	- 22.3%
Colorado	48	25	- 47.9%	86	53	- 38.4%
Idaho	18	37	105.6%	43	76	76.7%
Montana	30	31	3.3%	43	65	51.2%
Nevada	145	201	38.6%	242	417	72.3%
New Mexico	203	121	- 40.4%	378	210	- 44.4%
Utah	18	12	- 33.3%	33	30	- 9.1%
Wyoming	10	2	- 80.0%	15	6	- 60.0%
Total	893	748	- 16.2%	1,630	1,471	- 9.8%
Pacific						
Alaska	5	1	- 80.0%	5	1	- 80.0%
California	765	818	6.9%	1,499	1,644	9.7%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	249	315	26.5%	491	691	40.7%
Washington	244	269	10.2%	456	651	42.8%
Total	1,263	1,403	11.1%	2,451	2,987	21.9%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	826	583	- 29.4%	1,514	1,106	- 26.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	15,033	14,486	- 3.6%	27,856	29,738	6.8%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis.
The Data Source, NCSBCS, Does Not Account For The Ultimate
Destination Of Inventory (Destination Pending) Items On A
Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS
Will Determine The Destination Of Inventory.

**Year-To-Date
1989 Product Mix**

	Jan-Feb Shipments			Jan-Feb Production		
	Single-	Multi-	Total	Single-	Multi-	Total
	Section	Section	Shipments	Section	Section	Production
Northeast						
Connecticut *	14	7	21	*	*	*
Maine	190	45	235	41	19	60
Massachusetts *	31	28	59	*	*	*
New Hampshire *	67	41	108	*	*	*
New Jersey *	59	86	145	*	*	*
New York *	568	362	930	*	*	*
Pennsylvania	615	407	1,022	1,271	897	2,168
Rhode Island *	2	3	5	*	*	*
Vermont *	48	21	69	*	*	*
Total	1,594	1,000	2,594	1,312	916	2,228
	61.4%	38.6%	100.0%	58.9%	41.1%	100.0%
East North Central						
Illinois *	254	87	341	*	*	*
Indiana	568	266	834	2,303	1,317	3,620
Michigan *	814	640	1,454	*	*	*
Ohio	650	291	941	282	155	437
Wisconsin	211	31	242	239	34	273
Total	2,497	1,315	3,812	2,824	1,506	4,330
	65.5%	34.5%	100.0%	65.2%	34.8%	100.0%
West North Central						
Iowa *	98	26	124	*	*	*
Kansas	110	78	188	174	78	252
Minnesota	125	37	162	161	53	214
Missouri	341	175	516	7	64	71
Nebraska	44	40	84	169	149	318
North Dakota *	6	3	9	*	*	*
South Dakota *	51	34	85	*	*	*
Total	775	393	1,168	511	344	855
	66.4%	33.6%	100.0%	59.8%	40.2%	100.0%
South Atlantic						
Delaware *	178	104	282	*	*	*
Florida	1,372	2,949	4,321	1,036	2,545	3,581
Georgia	874	1,021	1,895	2,002	2,339	4,341
Maryland *	107	110	217	*	*	*
North Carolina	1,570	973	2,543	1,945	950	2,895
South Carolina *	751	608	1,359	*	*	*
Virginia	419	305	724	401	107	508
West Virginia *	253	111	364	*	*	*
Total	5,524	6,181	11,705	5,384	5,941	11,325
	47.2%	52.8%	100.0%	47.5%	52.5%	100.0%

**Year-To-Date
1989 Product Mix**

	Jan-Feb Shipments			Jan-Feb Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	1,188	355	1,543	2,019	724	2,743
Arkansas *	260	118	378	*	*	*
Kentucky *	564	203	767	*	*	*
Louisiana *	112	29	141	*	*	*
Mississippi	310	142	452	529	193	722
Oklahoma *	26	31	57	*	*	*
Tennessee	769	324	1,093	1,590	571	2,161
Texas	248	216	464	302	277	579
Total	3,477	1,418	4,895	4,440	1,765	6,205
	71.0%	29.0%	100.0%	71.6%	28.4%	100.0%
Mountain						
Arizona	223	391	614	212	339	551
Colorado	19	34	53	8	13	21
Idaho	16	60	76	106	334	440
Montana *	14	51	65	*	*	*
Nevada *	87	330	417	*	*	*
New Mexico *	121	89	210	*	*	*
Utah *	9	21	30	*	*	*
Wyoming *	1	5	6	*	*	*
Total	490	981	1,471	326	686	1,012
	33.3%	66.7%	100.0%	32.2%	67.8%	100.0%
Pacific						
Alaska *	0	1	1	*	*	*
California	243	1,401	1,644	286	1,600	1,886
Hawaii *	0	0	0	*	*	*
Oregon	117	574	691	196	932	1,128
Washington	90	561	651	3	205	208
Total	450	2,537	2,987	485	2,737	3,222
	15.1%	84.9%	100.0%	15.1%	84.9%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	14,807	13,825	28,632	15,282	13,895	29,177
	51.7%	48.3%	100.0%	52.4%	47.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	827	279	1,106	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	482	290	772
Total	15,634	14,104	29,738	15,764	14,185	29,949
	52.6%	47.4%	100.0%	52.6%	47.4%	100.0%

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

February 1989

State	Total Shipment	% of :Total:	:Rank: :Sectn:	Single :Shpmt:	% of :Total:	:Rank: :Sectn:	Multi :Shpmt:	% of :Total:	:Rank:
Florida	2,110	15.2%	1	674	9.3%	2	1,436	21.5%	1
North Carolina	1,179	8.5%	2	735	10.2%	1	444	6.7%	4
Georgia	831	6.0%	3	377	5.2%	5	454	6.8%	3
California	818	5.9%	4	114	1.6%	20	704	10.5%	2
Alabama	728	5.2%	5	560	7.7%	3	168	2.5%	12
Michigan	704	5.1%	6	391	5.4%	4	313	4.7%	5
South Carolina	669	4.8%	7	371	5.1%	6	298	4.5%	6
Pennsylvania	524	3.8%	8	309	4.3%	9	215	3.2%	9
Tennessee	519	3.7%	9	357	4.9%	7	162	2.4%	13
Ohio	494	3.6%	10	338	4.7%	8	156	2.3%	14
New York	471	3.4%	11	300	4.1%	10	171	2.6%	11
Indiana	408	2.9%	12	276	3.8%	11	132	2.0%	17
Kentucky	369	2.7%	13	269	3.7%	12	100	1.5%	20
Virginia	343	2.5%	14	193	2.7%	13	150	2.2%	16
Arizona	319	2.3%	15	122	1.7%	19	197	3.0%	10
Oregon	315	2.3%	16	59	0.8%	28	256	3.8%	7
Missouri	289	2.1%	17	189	2.6%	14	100	1.5%	19
Washington	269	1.9%	18	36	0.5%	33	233	3.5%	8
Texas	227	1.6%	19	124	1.7%	18	103	1.5%	18
Mississippi	223	1.6%	20	156	2.2%	15	67	1.0%	22
Nevada	201	1.4%	21	47	0.7%	31	154	2.3%	15
Illinois	186	1.3%	22	134	1.9%	16	52	0.8%	25
West Virginia	183	1.3%	23	113	1.6%	21	70	1.0%	21
Delaware	161	1.2%	24	99	1.4%	22	62	0.9%	23
Wisconsin	152	1.1%	25	133	1.8%	17	19	0.3%	36
Arkansas	147	1.1%	26	97	1.3%	23	50	0.7%	26
New Mexico	121	0.9%	27	65	0.9%	26	56	0.8%	24
Maine	117	0.8%	28	97	1.3%	24	20	0.3%	34
Minnesota	115	0.8%	29	90	1.2%	25	25	0.4%	31
Kansas	84	0.6%	30	50	0.7%	30	34	0.5%	27
Louisiana	75	0.5%	31	59	0.8%	27	16	0.2%	38
Maryland	73	0.5%	32	43	0.6%	32	30	0.4%	30
Iowa	69	0.5%	33	52	0.7%	29	17	0.3%	37
South Dakota	52	0.4%	34	32	0.4%	35	20	0.3%	35
New Jersey	51	0.4%	35	18	0.2%	39	33	0.5%	28
New Hampshire	43	0.3%	36	32	0.4%	34	11	0.2%	43
Nebraska	41	0.3%	37	21	0.3%	37	20	0.3%	33
Vermont	40	0.3%	38	26	0.4%	36	14	0.2%	40
Idaho	37	0.3%	39	6	0.1%	44	31	0.5%	29
Massachusetts	32	0.2%	40	20	0.3%	38	12	0.2%	42
Montana	31	0.2%	41	7	0.1%	43	24	0.4%	32
Colorado	25	0.2%	42	10	0.1%	40	15	0.2%	39
Oklahoma	23	0.2%	43	9	0.1%	41	14	0.2%	41
Connecticut	12	0.1%	44	8	0.1%	42	4	0.1%	45
Utah	12	0.1%	45	6	0.1%	45	6	0.1%	44
North Dakota	6	0.0%	46	5	0.1%	46	1	0.0%	48
Rhode Island	2	0.0%	47	0	0.0%	50	2	0.0%	46
Wyoming	2	0.0%	48	0	0.0%	47	2	0.0%	47
Alaska	1	0.0%	49	0	0.0%	48	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50

13,903 100.1% 7,229 99.8% 6,674 99.8%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 19**

State	Total Shipment	% of :Total:	:Rank:	Single: :Sectn	% of :Total:	:Rank:	Multi: :Sectn	% of :Total:	:Rank:
		:	:Shpmt:		:	:Shpmt:		:	
Florida	4,321	15.1%	1	1,372	9.3%	2	2,949	21.3%	1
North Carolina	2,543	8.9%	2	1,570	10.6%	1	973	7.0%	4
Georgia	1,895	6.6%	3	874	5.9%	4	1,021	7.4%	3
California	1,644	5.7%	4	243	1.6%	20	1,401	10.1%	2
Alabama	1,543	5.4%	5	1,188	8.0%	3	355	2.6%	12
Michigan	1,454	5.1%	6	814	5.5%	5	640	4.6%	5
South Carolina	1,359	4.7%	7	751	5.1%	7	608	4.4%	6
Tennessee	1,093	3.8%	8	769	5.2%	6	324	2.3%	14
Pennsylvania	1,022	3.6%	9	615	4.2%	9	407	2.9%	9
Ohio	941	3.3%	10	650	4.4%	8	291	2.1%	16
New York	930	3.2%	11	568	3.8%	11	362	2.6%	11
Indiana	834	2.9%	12	568	3.8%	10	266	1.9%	17
Kentucky	767	2.7%	13	564	3.8%	12	203	1.5%	19
Virginia	724	2.5%	14	419	2.8%	13	305	2.2%	15
Oregon	691	2.4%	15	117	0.8%	27	574	4.2%	7
Washington	651	2.3%	16	90	0.6%	32	561	4.1%	8
Arizona	614	2.1%	17	223	1.5%	21	391	2.8%	10
Missouri	516	1.8%	18	341	2.3%	14	175	1.3%	20
Texas	464	1.6%	19	248	1.7%	19	216	1.6%	18
Mississippi	452	1.6%	20	310	2.1%	15	142	1.0%	21
Nevada	417	1.5%	21	87	0.6%	33	330	2.4%	13
Arkansas	378	1.3%	22	260	1.8%	16	118	0.9%	22
West Virginia	364	1.3%	23	253	1.7%	18	111	0.8%	23
Illinois	341	1.2%	24	254	1.7%	17	87	0.6%	27
Delaware	282	1.0%	25	178	1.2%	24	104	0.8%	25
Wisconsin	242	0.8%	26	211	1.4%	22	31	0.2%	38
Maine	235	0.8%	27	190	1.3%	23	45	0.3%	32
Maryland	217	0.8%	28	107	0.7%	30	110	0.8%	24
New Mexico	210	0.7%	29	121	0.8%	26	89	0.6%	26
Kansas	188	0.7%	30	110	0.7%	29	78	0.6%	29
Minnesota	162	0.6%	31	125	0.8%	25	37	0.3%	35
New Jersey	145	0.5%	32	59	0.4%	35	86	0.6%	28
Louisiana	141	0.5%	33	112	0.8%	28	29	0.2%	40
Iowa	124	0.4%	34	98	0.7%	31	26	0.2%	42
New Hampshire	108	0.4%	35	67	0.5%	34	41	0.3%	33
South Dakota	85	0.3%	36	51	0.3%	36	34	0.2%	37
Nebraska	84	0.3%	37	44	0.3%	38	40	0.3%	34
Idaho	76	0.3%	38	16	0.1%	42	60	0.4%	30
Vermont	69	0.2%	39	48	0.3%	37	21	0.2%	43
Montana	65	0.2%	40	14	0.1%	44	51	0.4%	31
Massachusetts	59	0.2%	41	31	0.2%	39	28	0.2%	41
Oklahoma	57	0.2%	42	26	0.2%	40	31	0.2%	39
Colorado	53	0.2%	43	19	0.1%	41	34	0.2%	36
Utah	30	0.1%	44	9	0.1%	45	21	0.2%	44
Connecticut	21	0.1%	45	14	0.1%	43	7	0.1%	45
North Dakota	9	0.0%	46	6	0.0%	46	3	0.0%	47
Wyoming	6	0.0%	47	1	0.0%	48	5	0.0%	46
Rhode Island	5	0.0%	48	2	0.0%	47	3	0.0%	48
Alaska	1	0.0%	49	0	0.0%	50	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
28,632	99.9%			14,807	99.9%		13,825	99.9%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1989**

State	Total Productn	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank
	:	:	:	Product:	:	:	Product:	:	:
Georgia	2,078	14.6%	1	956	12.8%	3	1,122	16.6%	2
Indiana	1,851	13.0%	2	1,186	15.8%	1	665	9.8%	4
Florida	1,728	12.1%	3	489	6.5%	7	1,239	18.3%	1
Alabama	1,369	9.6%	4	1,011	13.5%	2	358	5.3%	8
North Carolina	1,351	9.5%	5	911	12.2%	4	440	6.5%	6
Pennsylvania	1,073	7.5%	6	617	8.2%	6	456	6.8%	5
Tennessee	1,001	7.0%	7	734	9.8%	5	267	4.0%	9
California	947	6.6%	8	140	1.9%	13	807	11.9%	3
Oregon	507	3.6%	9	84	1.1%	17	423	6.3%	7
Mississippi	355	2.5%	10	264	3.5%	8	91	1.3%	13
Arizona	291	2.0%	11	118	1.6%	14	173	2.6%	10
Texas	283	2.0%	12	143	1.9%	11	140	2.1%	12
Ohio	258	1.8%	13	168	2.2%	10	90	1.3%	14
Virginia	230	1.6%	14	180	2.4%	9	50	0.7%	17
Idaho	195	1.4%	15	54	0.7%	19	141	2.1%	11
Wisconsin	158	1.1%	16	142	1.9%	12	16	0.2%	21
Nebraska	152	1.1%	17	83	1.1%	18	69	1.0%	16
Minnesota	147	1.0%	18	108	1.4%	15	39	0.6%	18
Kansas	128	0.9%	19	89	1.2%	16	39	0.6%	19
Washington	81	0.6%	20	2	0.0%	22	79	1.2%	15
Missouri	42	0.3%	21	3	0.0%	21	39	0.6%	20
Maine	27	0.2%	22	15	0.2%	20	12	0.2%	22
Alaska	*								
Kentucky	*								
West Virginia	*								
Maryland	*								
South Dakota	*								
Massachusetts	*								
New Hampshire	*								
South Carolina	*								
Iowa	*								
Hawaii	*								
Connecticut	*								
New Jersey	*								
North Dakota	*								
Vermont	*								
Michigan	*								
Louisiana	*								
Rhode Island	*								
Arkansas	*								
Nevada	*								
Utah	*								
Wyoming	*								
Illinois	*								
New York	*								
Montana	*								
Delaware	*								
Oklahoma	*								
Colorado	0	0.0%	49	0	0.0%	37	0	0.0%	33
New Mexico	*								
	14,252	100.0%		7,497	99.9%		6,755	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1989

State	Total Productn	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank
	:	:	:	Product:	:	:	Product:	:	:
Georgia	4,341	14.9%	1	2,002	13.1%	3	2,339	16.8%	2
Indiana	3,620	12.4%	2	2,303	15.1%	1	1,317	9.5%	4
Florida	3,581	12.3%	3	1,036	6.8%	7	2,545	18.3%	1
North Carolina	2,895	9.9%	4	1,945	12.7%	4	950	6.8%	5
Alabama	2,743	9.4%	5	2,019	13.2%	2	724	5.2%	8
Pennsylvania	2,168	7.4%	6	1,271	8.3%	6	897	6.5%	7
Tennessee	2,161	7.4%	7	1,590	10.4%	5	571	4.1%	9
California	1,886	6.5%	8	286	1.9%	11	1,600	11.5%	3
Oregon	1,128	3.9%	9	196	1.3%	15	932	6.7%	6
Mississippi	722	2.5%	10	529	3.5%	8	193	1.4%	14
Texas	579	2.0%	11	302	2.0%	10	277	2.0%	12
Arizona	551	1.9%	12	212	1.4%	14	339	2.4%	10
Virginia	508	1.7%	13	401	2.6%	9	107	0.8%	17
Idaho	440	1.5%	14	106	0.7%	19	334	2.4%	11
Ohio	437	1.5%	15	282	1.8%	12	155	1.1%	15
Nebraska	318	1.1%	16	169	1.1%	17	149	1.1%	16
Wisconsin	273	0.9%	17	239	1.6%	13	34	0.2%	21
Kansas	252	0.9%	18	174	1.1%	16	78	0.6%	18
Minnesota	214	0.7%	19	161	1.1%	18	53	0.4%	20
Washington	208	0.7%	20	3	0.0%	23	205	1.5%	13
Missouri	71	0.2%	21	7	0.0%	22	64	0.5%	19
Maine	60	0.2%	22	41	0.3%	20	19	0.1%	22
Colorado	21	0.1%	23	8	0.1%	21	13	0.1%	23
Delaware	*								
South Carolina	*								
Arkansas	*								
Michigan	*								
Alaska	*								
Utah	*								
Montana	*								
West Virginia	*								
Kentucky	*								
Connecticut	*								
Massachusetts	*								
Maryland	*								
New Mexico	*								
Wyoming	*								
South Dakota	*								
New Jersey	*								
New York	*								
New Hampshire	*								
North Dakota	*								
Oklahoma	*								
Hawaii	*								
Vermont	*								
Nevada	*								
Rhode Island	*								
Louisiana	*								
Illinois	*								
Iowa	*								
	29,177	100.0%		15,282	100.1%		13,895	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

AG325-1
5/10/89

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MARCH 1989

Shipments of manufactured homes fell by 4.4 percent in March, or 603 fewer homes than were shipped last March. Year-to-date 1989 shipments are ahead of last year by 1,038 homes, up 2.2 percent.

On a relative basis (percent change in shipments) shipments are strong in the northern parts of the U.S., an area that, traditionally, has not been a strong market for the industry and still accounts for only a little more than one-fourth of total shipments. Traditional industry strongholds in the South Central and South Atlantic continue to be soft, although the South Atlantic is still ahead of last year in year-to-date shipments and market share. The Pacific region's strong performance shows no signs of waning, now accounting for almost 10 percent of total shipments nationally.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through March

REGION	1989		PCT CHG	1988	
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE
Northeast	4,925	9.0	+ 5.1	4,086	8.7
East North Central	6,296	13.1	+ 18.0	5,337	11.4
West North Central	1,935	4.0	+ 2.9	1,881	4.0
South Atlantic	18,469	38.6	+ 2.4	18,040	38.5
South Central	7,930	16.6	- 5.9	8,425	18.0
Mountain	2,375	5.0	- 12.3	2,708	5.8
Pacific	4,765	9.9	+ 22.6	3,888	8.3

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through March

STATES	1989		PCT CHG	1988		
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE	RANK
1. Florida	6,663	14.5	+ 11.9	5,945	13.4	1
2. North Carolina	3,958	8.6	+ 0.6	3,936	8.9	2
3. Georgia	3,083	6.7	- 10.0	3,424	7.7	3
4. California	2,661	5.8	+ 13.4	2,347	5.3	5
5. Alabama	2,255	4.9	+ 0.0	2,255	5.1	6
6. Michigan	2,248	4.9	+ 24.8	1,802	4.1	8
7. South Carolina	2,219	4.8	- 7.5	2,399	5.4	4
8. Tennessee	1,931	4.2	- 0.9	1,949	4.4	7
9. Pennsylvania	1,678	3.6	+ 18.5	1,416	3.2	10
10. Ohio	1,606	3.5	+ 22.4	1,312	3.0	11

For further information contact MHI at (703) 979-6620

DATA SOURCE: National Conference of States on Building Codes
and Standards, Inc. (NCSBCS)



Mobile/Manufactured Home Production

	Each Month			Cummulative for Year			
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,312	18.1%	January	12,961	15,312	18.1%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,949	6.4%
March	18,813	18,210	- 3.2%	Jan-Mar	46,969	48,159	2.5%
April	18,761			Jan-Apr	65,730		
May	19,990			Jan-May	85,720		
June	21,690			Jan-June	107,410		
July	16,673			Jan-July	124,083		
August	21,894			Jan-Aug	145,977		
September	20,614			Jan-Sep	166,591		
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931			Jan-Apr	65,798		
May	20,171			Jan-May	85,969		
June	21,652			Jan-June	107,621		
July	16,708			Jan-July	124,329		
August	21,879			Jan-Aug	146,208		
September	20,603			Jan-Sep	166,811		
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1988	1989	1988	1989
January	6.4%	3.8%	826	583
February	6.5%	5.0%	988	734
March	4.2%	4.3%	790	777
April	3.3%		620	
May	2.2%		439	
June	2.2%		477	
July	2.7%		442	
August	2.1%		457	
September	2.3%		468	
October	2.6%		508	
November	3.4%		592	
December	3.7%		523	

Mobile/Manufactured Home Production

March

Year-To-Date

1988 1989 % Change 1988 1989 % Change

Northeast

Connecticut *	*	*	---	*	*	---
Maine	50	37	- 26.0%	143	97	- 32.2%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,204	1,286	6.8%	3,037	3,454	13.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---

Total 1,254 1,323 5.5% 3,180 3,551 11.7%

East North Central

Illinois *	*	*	---	*	*	---
Indiana	2,406	2,360	- 1.9%	5,534	5,980	8.1%
Michigan *	*	*	---	*	*	---
Ohio	292	297	1.7%	613	734	19.7%
Wisconsin	249	223	- 10.4%	486	496	2.1%

Total 2,947 2,880 - 2.3% 6,633 7,210 8.7%

West North Central

Iowa *	*	*	---	*	*	---
Kansas	190	162	- 14.7%	418	414	- 1.0%
Minnesota	188	172	- 8.5%	363	386	6.3%
Missouri	0	41	0.0%	63	112	77.8%
Nebraska	202	209	3.5%	501	527	5.2%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---

Total 580 584 0.7% 1,345 1,439 7.0%

South Atlantic

Delaware *	*	*	---	*	*	---
Florida	1,660	1,935	16.6%	4,651	5,516	18.6%
Georgia	2,908	2,586	- 11.1%	7,699	6,927	- 10.0%
Maryland *	*	*	---	*	*	---
North Carolina	2,085	1,743	- 16.4%	5,066	4,638	- 8.4%
South Carolina *	*	*	---	*	*	---
Virginia	359	268	- 25.3%	839	776	- 7.5%
West Virginia *	*	*	---	*	*	---

Total 7,012 6,532 - 6.8% 18,255 17,857 - 2.2%

South Central

Alabama	1,710	1,677	- 1.9%	4,076	4,420	8.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	444	483	8.8%	1,105	1,205	9.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,285	1,312	2.1%	3,193	3,473	8.8%
Texas	716	353	- 50.7%	1,809	932	- 48.5%

Total 4,155 3,825 - 7.9% 10,183 10,030 - 1.5%

Mobile/Manufactured Home Production						
	March			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	427	305	- 28.6%	1,119	856	- 23.5%
Colorado	38	41	7.9%	103	62	- 39.8%
Idaho	182	265	45.6%	441	705	59.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	647	611	- 5.6%	1,663	1,623	- 2.4%
Pacific						
Alaska *	*	*	---	*	*	---
California	977	1,144	17.1%	2,740	3,030	10.6%
Hawaii *	*	*	---	*	*	---
Oregon	526	683	29.8%	1,341	1,811	35.0%
Washington	84	85	1.2%	223	293	31.4%
Total	1,587	1,912	20.5%	4,304	5,134	19.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	631	543	- 13.9%	1,406	1,315	- 6.5%
Total Production	18,813	18,210	- 3.2%	46,969	48,159	2.5%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments						
	March			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	15	17	13.3%	39	38	- 2.6%
Maine	201	194	- 3.5%	499	429	- 14.0%
Massachusetts	52	29	- 44.2%	139	88	- 36.7%
New Hampshire	88	70	- 20.5%	173	178	2.9%
New Jersey	61	60	- 1.6%	149	205	37.6%
New York	655	625	- 4.6%	1,494	1,555	4.1%
Pennsylvania	583	656	12.5%	1,416	1,678	18.5%
Rhode Island	9	9	0.0%	28	14	- 50.0%
Vermont	72	41	- 43.1%	149	110	- 26.2%
Total	1,736	1,701	- 2.0%	4,086	4,295	5.1%
East North Central						
Illinois	246	246	0.0%	559	587	5.0%
Indiana	594	546	- 8.1%	1,237	1,380	11.6%
Michigan	752	794	5.6%	1,802	2,248	24.8%
Ohio	546	665	21.8%	1,312	1,606	22.4%
Wisconsin	218	233	6.9%	427	475	11.2%
Total	2,356	2,484	5.4%	5,337	6,296	18.0%
West North Central						
Iowa	76	94	23.7%	175	218	24.6%
Kansas	119	137	15.1%	305	325	6.6%
Minnesota	170	125	- 26.5%	290	287	- 1.0%
Missouri	395	309	- 21.8%	874	825	- 5.6%
Nebraska	32	47	46.9%	86	131	52.3%
North Dakota	18	7	- 61.1%	35	16	- 54.3%
South Dakota	49	48	- 2.0%	116	133	14.7%
Total	859	767	- 10.7%	1,881	1,935	2.9%
South Atlantic						
Delaware	168	154	- 8.3%	430	436	1.4%
Florida	2,084	2,342	12.4%	5,954	6,663	11.9%
Georgia	1,348	1,188	- 11.9%	3,424	3,083	- 10.0%
Maryland	140	104	- 25.7%	350	321	- 8.3%
North Carolina	1,607	1,415	- 11.9%	3,936	3,958	0.6%
South Carolina	916	860	- 6.1%	2,399	2,219	- 7.5%
Virginia	469	441	- 6.0%	1,000	1,165	16.5%
West Virginia	275	260	- 5.5%	547	624	14.1%
Total	7,007	6,764	- 3.5%	18,040	18,469	2.4%
South Central						
Alabama	961	712	- 25.9%	2,255	2,255	0.0%
Arkansas	311	248	- 20.3%	732	626	- 14.5%
Kentucky	487	476	- 2.3%	1,122	1,243	10.8%
Louisiana	99	88	- 11.1%	345	229	- 33.6%
Mississippi	346	363	4.9%	765	815	6.5%
Oklahoma	38	42	10.5%	116	99	- 14.7%
Tennessee	842	838	- 0.5%	1,949	1,931	- 0.9%
Texas	466	268	- 42.5%	1,141	732	- 35.8%
Total	3,550	3,035	- 14.5%	8,425	7,930	- 5.9%

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	456	328	- 28.1%	1,246	942	- 24.4%
Colorado	76	41	- 46.1%	162	94	- 42.0%
Idaho	44	45	2.3%	87	121	39.1%
Montana	36	42	16.7%	79	107	35.4%
Nevada	170	229	34.7%	412	646	56.8%
New Mexico	260	185	- 28.8%	638	395	- 38.1%
Utah	25	30	20.0%	58	60	3.4%
Wyoming	11	4	- 63.6%	26	10	- 61.5%
Total	1,078	904	- 16.1%	2,708	2,375	- 12.3%
Pacific						
Alaska	0	0	0.0%	5	1	- 80.0%
California	848	1,017	19.9%	2,347	2,661	13.4%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	271	353	30.3%	762	1,044	37.0%
Washington	318	408	28.3%	774	1,059	36.8%
Total	1,437	1,778	23.7%	3,888	4,765	22.6%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	988	734	- 25.7%	2,502	1,840	- 26.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	19,011	18,167	- 4.4%	46,867	47,905	2.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1989 Product Mix**

	Jan-Mar Shipments			Jan-Mar Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	22	16	38	*	*	*
Maine	350	79	429	66	31	97
Massachusetts *	51	37	88	*	*	*
New Hampshire *	106	72	178	*	*	*
New Jersey *	81	124	205	*	*	*
New York *	975	580	1,555	*	*	*
Pennsylvania	1,038	640	1,678	2,057	1,397	3,454
Rhode Island *	9	5	14	*	*	*
Vermont *	73	37	110	*	*	*
Total	2,705	1,590	4,295	2,123	1,428	3,551
	63.0Z	37.0Z	100.0Z	59.8Z	40.2Z	100.0Z
East North Central						
Illinois *	427	160	587	*	*	*
Indiana	924	456	1,380	3,830	2,150	5,980
Michigan *	1,256	992	2,248	*	*	*
Ohio	1,115	491	1,606	485	249	734
Wisconsin	422	53	475	434	62	496
Total	4,144	2,152	6,296	4,749	2,461	7,210
	65.8Z	34.2Z	100.0Z	65.9Z	34.1Z	100.0Z
West North Central						
Iowa *	173	45	218	*	*	*
Kansas	186	139	325	283	131	414
Minnesota	204	83	287	276	110	386
Missouri	553	272	825	10	102	112
Nebraska	64	67	131	287	240	527
North Dakota *	10	6	16	*	*	*
South Dakota *	77	56	133	*	*	*
Total	1,267	688	1,935	856	583	1,439
	65.5Z	34.5Z	100.0Z	40.5Z	100.0Z	
South Atlantic						
Delaware *	271	165	436	*	*	*
Florida	2,129	4,534	6,663	1,592	3,924	5,516
Georgia	1,450	1,633	3,083	3,212	3,715	6,927
Maryland *	153	168	321	*	*	*
North Carolina	2,482	1,476	3,958	3,147	1,491	4,638
South Carolina *	1,255	964	2,219	*	*	*
Virginia	691	474	1,165	604	172	776
West Virginia *	412	212	624	*	*	*
Total	8,843	9,626	18,469	8,555	9,302	17,857
	47.9Z	52.1Z	100.0Z	47.9Z	52.1Z	100.0Z

**Year-To-Date
1989 Product Mix**

	Jan-Mar Shipments			Jan-Mar Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	1,757	498	2,255	3,219	1,201	4,420
Arkansas *	435	191	626	*	*	*
Kentucky *	911	332	1,243	*	*	*
Louisiana *	174	55	229	*	*	*
Mississippi	561	254	815	882	323	1,205
Oklahoma *	44	55	99	*	*	*
Tennessee	1,349	582	1,931	2,551	922	3,473
Texas	369	363	732	468	464	932
Total	5,600	2,330	7,930	7,120	2,910	10,030
	70.6%	29.4%	100.0%	71.0%	29.0%	100.0%
Mountain						
Arizona	322	620	942	314	542	856
Colorado	31	63	94	16	46	62
Idaho	21	100	121	163	542	705
Montana *	24	83	107	*	*	*
Nevada *	129	517	646	*	*	*
New Mexico *	219	176	395	*	*	*
Utah *	13	47	60	*	*	*
Wyoming *	1	9	10	*	*	*
Total	760	1,615	2,375	493	1,130	1,623
	32.0%	68.0%	100.0%	30.4%	69.6%	100.0%
Pacific						
Alaska *	0	1	1	*	*	*
California	392	2,269	2,661	447	2,583	3,030
Hawaii *	0	0	0	*	*	*
Oregon	189	855	1,044	318	1,493	1,811
Washington	148	911	1,059	3	290	293
Total	729	4,036	4,765	768	4,366	5,134
	15.3%	84.7%	100.0%	15.0%	85.0%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	24,048	22,017	46,065	24,664	22,180	46,844
	52.2%	47.8%	100.0%	52.7%	47.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,343	497	1,840	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	850	465	1,315
Total	25,391	22,514	47,905	25,514	22,645	48,159
	53.0%	47.0%	100.0%	53.0%	47.0%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmt	% of Total	Rank	Multi Sectn Shpmt	% of Total	Rank
Florida	2,342	13.4%	1	757	8.2%	2	1,585	19.3%	1
North Carolina	1,415	8.1%	2	912	9.9%	1	503	6.1%	4
Georgia	1,188	6.8%	3	576	6.2%	4	612	7.5%	3
California	1,017	5.8%	4	149	1.6%	21	868	10.6%	2
South Carolina	860	4.9%	5	504	5.5%	6	356	4.3%	5
Tennessee	838	4.8%	6	580	6.3%	3	258	3.1%	9
Michigan	794	4.6%	7	442	4.8%	8	352	4.3%	6
Alabama	712	4.1%	8	569	6.2%	5	143	1.7%	18
Ohio	665	3.8%	9	465	5.0%	7	200	2.4%	13
Pennsylvania	656	3.8%	10	423	4.6%	9	233	2.8%	10
New York	625	3.6%	11	407	4.4%	10	218	2.7%	12
Indiana	546	3.1%	12	356	3.9%	11	190	2.3%	14
Kentucky	476	2.7%	13	347	3.8%	12	129	1.6%	19
Virginia	441	2.5%	14	272	2.9%	13	169	2.1%	16
Washington	408	2.3%	15	58	0.6%	31	350	4.3%	7
Mississippi	363	2.1%	16	251	2.7%	14	112	1.4%	20
Oregon	353	2.0%	17	72	0.8%	29	281	3.4%	8
Arizona	328	1.9%	18	99	1.1%	23	229	2.8%	11
Missouri	309	1.8%	19	212	2.3%	15	97	1.2%	22
Texas	268	1.5%	20	121	1.3%	22	147	1.8%	17
West Virginia	260	1.5%	21	159	1.7%	20	101	1.2%	21
Arkansas	248	1.4%	22	175	1.9%	17	73	0.9%	25
Illinois	246	1.4%	23	173	1.9%	18	73	0.9%	24
Wisconsin	233	1.3%	24	211	2.3%	16	22	0.3%	41
Nevada	229	1.3%	25	42	0.5%	33	187	2.3%	15
Maine	194	1.1%	26	160	1.7%	19	34	0.4%	32
New Mexico	185	1.1%	27	98	1.1%	24	87	1.1%	23
Delaware	154	0.9%	28	93	1.0%	25	61	0.7%	27
Kansas	137	0.8%	29	76	0.8%	27	61	0.7%	26
Minnesota	125	0.7%	30	79	0.9%	26	46	0.6%	29
Maryland	104	0.6%	31	46	0.5%	32	58	0.7%	28
Iowa	94	0.5%	32	75	0.8%	28	19	0.2%	42
Louisiana	88	0.5%	33	62	0.7%	30	26	0.3%	38
New Hampshire	70	0.4%	34	39	0.4%	34	31	0.4%	34
New Jersey	60	0.3%	35	22	0.2%	37	38	0.5%	31
South Dakota	48	0.3%	36	26	0.3%	35	22	0.3%	40
Nebraska	47	0.3%	37	20	0.2%	39	27	0.3%	36
Idaho	45	0.3%	38	5	0.1%	45	40	0.5%	30
Montana	42	0.2%	39	10	0.1%	42	32	0.4%	33
Oklahoma	42	0.2%	40	18	0.2%	40	24	0.3%	39
Colorado	41	0.2%	41	12	0.1%	41	29	0.4%	35
Vermont	41	0.2%	42	25	0.3%	36	16	0.2%	43
Utah	30	0.2%	43	4	0.0%	46	26	0.3%	37
Massachusetts	29	0.2%	44	20	0.2%	38	9	0.1%	45
Connecticut	17	0.1%	45	8	0.1%	43	9	0.1%	44
Rhode Island	9	0.1%	46	7	0.1%	44	2	0.0%	48
North Dakota	7	0.0%	47	4	0.0%	47	3	0.0%	47
Wyoming	4	0.0%	48	0	0.0%	49	4	0.0%	46
Alaska	0	0.0%	49	0	0.0%	48	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	17,433	99.7%		9,241	100.2%		8,192	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1989**

State	Total Shipment	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank:
	:	:	:	Shpmnt:	:	:	Shpmnt:	:	:
Florida	6,663	14.5%	1	2,129	8.9%	2	4,534	20.6%	1
North Carolina	3,958	8.6%	2	2,482	10.3%	1	1,476	6.7%	4
Georgia	3,083	6.7%	3	1,450	6.0%	4	1,633	7.4%	3
California	2,661	5.8%	4	392	1.6%	20	2,269	10.3%	2
Alabama	2,255	4.9%	5	1,757	7.3%	3	498	2.3%	14
Michigan	2,248	4.9%	6	1,256	5.2%	6	992	4.5%	5
South Carolina	2,219	4.8%	7	1,255	5.2%	7	964	4.4%	6
Tennessee	1,931	4.2%	8	1,349	5.6%	5	582	2.6%	11
Pennsylvania	1,678	3.6%	9	1,038	4.3%	9	640	2.9%	9
Ohio	1,606	3.5%	10	1,115	4.6%	8	491	2.2%	15
New York	1,555	3.4%	11	975	4.1%	10	580	2.6%	12
Indiana	1,380	3.0%	12	924	3.8%	11	456	2.1%	17
Kentucky	1,243	2.7%	13	911	3.8%	12	332	1.5%	19
Virginia	1,165	2.5%	14	691	2.9%	13	474	2.2%	16
Washington	1,059	2.3%	15	148	0.6%	32	911	4.1%	7
Oregon	1,044	2.3%	16	189	0.8%	27	855	3.9%	8
Arizona	942	2.0%	17	322	1.3%	23	620	2.8%	10
Missouri	825	1.8%	18	553	2.3%	15	272	1.2%	20
Mississippi	815	1.8%	19	561	2.3%	14	254	1.2%	21
Texas	732	1.6%	20	369	1.5%	21	363	1.6%	18
Nevada	646	1.4%	21	129	0.5%	33	517	2.3%	13
Arkansas	626	1.4%	22	435	1.8%	16	191	0.9%	23
West Virginia	624	1.4%	23	412	1.7%	19	212	1.0%	22
Illinois	587	1.3%	24	427	1.8%	17	160	0.7%	27
Wisconsin	475	1.0%	25	422	1.8%	18	53	0.2%	40
Delaware	436	0.9%	26	271	1.1%	24	165	0.7%	26
Maine	429	0.9%	27	350	1.5%	22	79	0.4%	33
New Mexico	395	0.9%	28	219	0.9%	25	176	0.8%	24
Kansas	325	0.7%	29	186	0.8%	28	139	0.6%	28
Maryland	321	0.7%	30	153	0.6%	31	168	0.8%	25
Minnesota	287	0.6%	31	204	0.8%	26	83	0.4%	32
Louisiana	229	0.5%	32	174	0.7%	29	55	0.2%	38
Iowa	218	0.5%	33	173	0.7%	30	45	0.2%	42
New Jersey	205	0.4%	34	81	0.3%	35	124	0.6%	29
New Hampshire	178	0.4%	35	106	0.4%	34	72	0.3%	34
South Dakota	133	0.3%	36	77	0.3%	36	56	0.3%	37
Nebraska	131	0.3%	37	64	0.3%	38	67	0.3%	35
Idaho	121	0.3%	38	21	0.1%	44	100	0.5%	30
Vermont	110	0.2%	39	73	0.3%	37	37	0.2%	44
Montana	107	0.2%	40	24	0.1%	42	83	0.4%	31
Oklahoma	99	0.2%	41	44	0.2%	40	55	0.2%	39
Colorado	94	0.2%	42	31	0.1%	41	63	0.3%	36
Massachusetts	88	0.2%	43	51	0.2%	39	37	0.2%	43
Utah	60	0.1%	44	13	0.1%	45	47	0.2%	41
Connecticut	38	0.1%	45	22	0.1%	43	16	0.1%	45
North Dakota	16	0.0%	46	10	0.0%	46	6	0.0%	47
Rhode Island	14	0.0%	47	9	0.0%	47	5	0.0%	48
Wyoming	10	0.0%	48	1	0.0%	48	9	0.0%	46
Alaska	1	0.0%	49	0	0.0%	50	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
	46,065	100.0%		24,048	99.6%		22,017	99.9%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1989**

State	Total Productn	:% of :Total:	:Rank: :Product:	Single: :Sectn:	:% of :Total:	:Rank: :Product:	Multi: :Sectn:	:% of :Total:	:Rank: :Product:
Georgia	2,586	14.6%	1	1,210	12.9%	2	1,376	16.6%	2
Indiana	2,360	13.4%	2	1,527	16.3%	1	833	10.1%	4
Florida	1,935	11.0%	3	556	5.9%	7	1,379	16.6%	1
North Carolina	1,743	9.9%	4	1,202	12.8%	3	541	6.5%	6
Alabama	1,677	9.5%	5	1,200	12.8%	4	477	5.8%	8
Tennessee	1,312	7.4%	6	961	10.2%	5	351	4.2%	9
Pennsylvania	1,286	7.3%	7	786	8.4%	6	500	6.0%	7
California	1,144	6.5%	8	161	1.7%	13	983	11.9%	3
Oregon	683	3.9%	9	122	1.3%	14	561	6.8%	5
Mississippi	483	2.7%	10	353	3.8%	8	130	1.6%	13
Texas	353	2.0%	11	166	1.8%	12	187	2.3%	12
Arizona	305	1.7%	12	102	1.1%	18	203	2.5%	11
Ohio	297	1.7%	13	203	2.2%	9	94	1.1%	14
Virginia	268	1.5%	14	203	2.2%	10	65	0.8%	17
Idaho	265	1.5%	15	57	0.6%	19	208	2.5%	10
Wisconsin	223	1.3%	16	195	2.1%	11	28	0.3%	22
Nebraska	209	1.2%	17	118	1.3%	15	91	1.1%	15
Minnesota	172	1.0%	18	115	1.2%	16	57	0.7%	18
Kansas	162	0.9%	19	109	1.2%	17	53	0.6%	19
Washington	85	0.5%	20	0	0.0%	49	85	1.0%	16
Missouri	41	0.2%	21	3	0.0%	22	38	0.5%	20
Colorado	41	0.2%	22	8	0.1%	21	33	0.4%	21
Maine	37	0.2%	23	25	0.3%	20	12	0.1%	23
South Carolina	*								
Louisiana	*								
New Hampshire	*								
New Mexico	*								
Utah	*								
North Dakota	*								
Montana	*								
Vermont	*								
Michigan	*								
Arkansas	*								
Massachusetts	*								
New York	*								
Alaska	*								
Kentucky	*								
South Dakota	*								
Illinois	*								
Nevada	*								
New Jersey	*								
Delaware	*								
Wyoming	*								
Connecticut	*								
Rhode Island	*								
Hawaii	*								
Oklahoma	*								
Iowa	*								
Maryland	*								
West Virginia	*								
	17,667	100.1%		9,382	100.2%		8,285	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1989

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn	% of :Total:	:Rank:	Multi: :Sectn	% of :Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	6,927	14.8%	1	3,212	13.0%	3	3,715	16.7%	2
Indiana	5,980	12.8%	2	3,830	15.5%	1	2,150	9.7%	4
Florida	5,516	11.8%	3	1,592	6.5%	7	3,924	17.7%	1
North Carolina	4,638	9.9%	4	3,147	12.8%	4	1,491	6.7%	6
Alabama	4,420	9.4%	5	3,219	13.1%	2	1,201	5.4%	8
Tennessee	3,473	7.4%	6	2,551	10.3%	5	922	4.2%	9
Pennsylvania	3,454	7.4%	7	2,057	8.3%	6	1,397	6.3%	7
California	3,030	6.5%	8	447	1.8%	12	2,583	11.6%	3
Oregon	1,811	3.9%	9	318	1.3%	14	1,493	6.7%	5
Mississippi	1,205	2.6%	10	882	3.6%	8	323	1.5%	13
Texas	932	2.0%	11	468	1.9%	11	464	2.1%	12
Arizona	856	1.8%	12	314	1.3%	15	542	2.4%	11
Virginia	776	1.7%	13	604	2.4%	9	172	0.8%	17
Ohio	734	1.6%	14	485	2.0%	10	249	1.1%	15
Idaho	705	1.5%	15	163	0.7%	19	542	2.4%	10
Nebraska	527	1.1%	16	287	1.2%	16	240	1.1%	16
Wisconsin	496	1.1%	17	434	1.8%	13	62	0.3%	21
Kansas	414	0.9%	18	283	1.1%	17	131	0.6%	18
Minnesota	386	0.8%	19	276	1.1%	18	110	0.5%	19
Washington	293	0.6%	20	3	0.0%	23	290	1.3%	14
Missouri	112	0.2%	21	10	0.0%	22	102	0.5%	20
Maine	97	0.2%	22	66	0.3%	20	31	0.1%	23
Colorado	62	0.1%	23	16	0.1%	21	46	0.2%	22
Hawaii	*								
Michigan	*								
New Jersey	*								
Massachusetts	*								
New York	*								
Montana	*								
Arkansas	*								
Rhode Island	*								
Delaware	*								
New Hampshire	*								
Oklahoma	*								
Maryland	*								
Louisiana	*								
Nevada	*								
Utah	*								
South Carolina	*								
Kentucky	*								
Connecticut	*								
Alaska	*								
South Dakota	*								
North Dakota	*								
Wyoming	*								
Vermont	*								
Iowa	*								
Illinois	*								
West Virginia	*								
New Mexico	*								

46,844 100.1% 24,664 100.1% 22,180 99.9%

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding